

# ELEVATING YOUR BUSINESS

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PROGRAM

**BEC**  
CONFERENCE

MARCH 2-4, 2025  
LAS VEGAS  
GLASS.ORG

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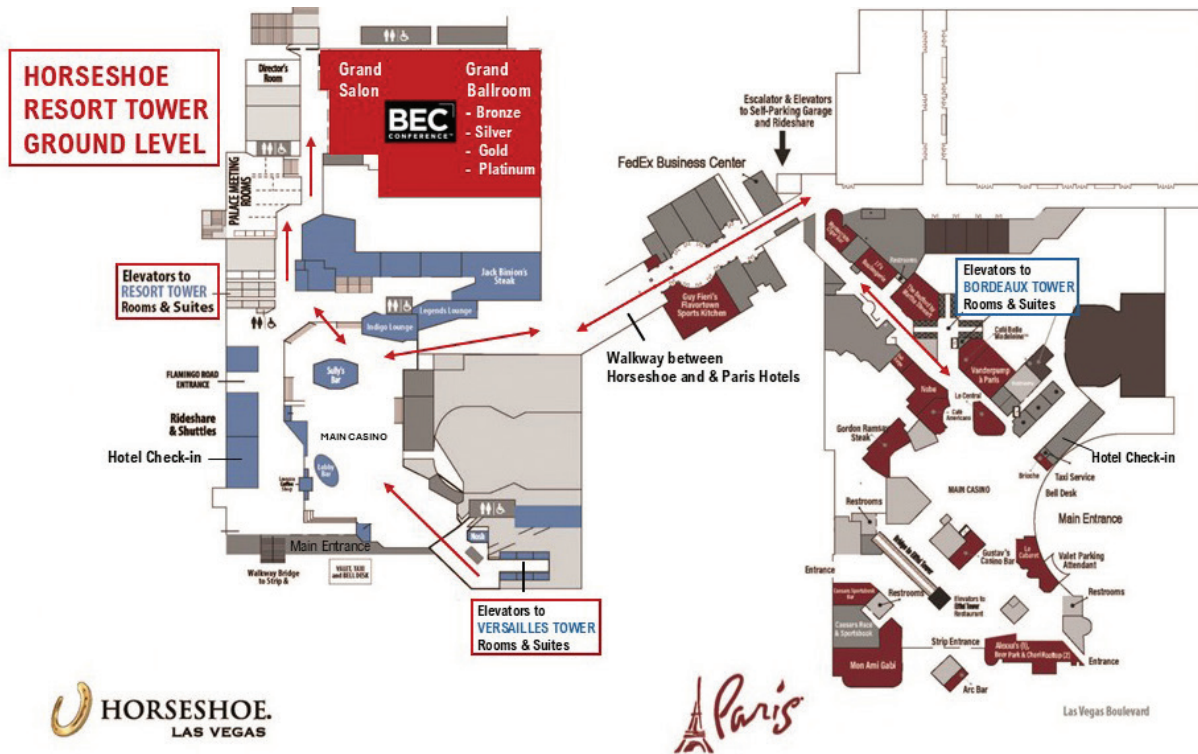


# 2025 BEC Conference

## EVENT LOCATIONS

**BEC will take place in the Horseshoe Grand Ballroom located in the Resort Tower.**

**Registration: Grand Salon | Meals: Bronze/Silver | Tabletop Displays: Gold | Program: Platinum**



## Sunday, March 2

- 3:00 pm Registration Desk Opens
- 6:00 – 8:00 pm Welcome Reception

## Monday, March 3

- 7:00 am – 5:00 pm Registration Desk Open
- 7:45 am – 9:00 am NGA Installing Committee Meeting  
Continental breakfast provided
- 9:15 am – 9:30 am BEC Conference Welcome & Greetings

9:30 am – 10:10 am

### State of the Glazing Industry: Getting Back to Basics

How can glaziers navigate and excel in today’s uncertain market, with rising costs, persistent labor shortages, vendor struggles and more? In this session, gain an unfiltered, firsthand look at today’s top challenges and how to demonstrate the power of getting back to basics to fortify your business in a volatile market.



Jeff Haber  
Managing Partner  
W&W Glass

10:15 am – 10:20 am

### Take 5 Presentation, Oldcastle BuildingEnvelope “Unlocking the Power of Design Assist with OBE360”

10:25 am – 11:00 am

### Trends That Are Changing the Flat Glass Industry

Change is accelerating in the North American architectural glass industry. Is your company prepared to meet the demands of the shifting market? During this session, hear a high-level discussion of the leading trends in architectural glass, learn the key drivers of those trends, and get need-to-know information to ensure your company remains competitive in the face of change.



Suresh Devisetti  
Director of Product  
Management  
Guardian Glass



Alan Kinder  
Director of Demand  
Creation  
Guardian Glass

11:00 am – 11:30 am

### Networking Break | Tabletop Displays Open

11:35 am – 11:40 am

### Take 5 Presentation, FHC – Frameless Hardware Company “Creating the Manufacturing Plant and Industry Hub of the Future”

11:45 am – 12:15 pm

### How Your Company Can Benefit from the Second-Chance Workforce

Tapping into the second-chance workforce may be a viable and positive option for many glass companies. This session features leaders from Little Rock, Arkansas-based ACE Glass, highlighting the benefits for businesses, communities and individuals while offering practical strategies to overcome challenges and create impactful workforce programs.



Courtney Little  
President and General  
Counsel  
Ace Glass



Marcus Singleton  
Chief Operating Officer  
ACE Glass



Moderator  
Jenni Chase

12:15 pm – 1:00 pm                      Networking Lunch | Tabletop Displays Open

1:00 pm – 1:15 pm                      NGA Sound Bite: How to Set Up an Internal Training Program.

1:20 pm – 1:25 pm                      Take 5 Presentation, Ballistic Glass and Armor Solutions  
“Advancements in Forced Entry & Ballistic Glazing”

1:30 pm – 2:00 pm                      The Power of Safety—How It Influences Your Business  
Creating a safe workplace isn't just about protecting your employees—it's about boosting your bottom line. From reducing insurance costs to gaining a competitive edge in the bidding process, safety pays off in more ways than one. Join us to uncover proven safety best practices and steer clear of the most common risk-management mistakes. Take action now to safeguard your team and strengthen your company's success.

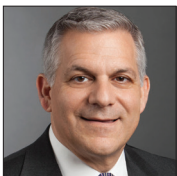


Jeff Wolfla  
Vice President, Insurance and Safety Services  
Boyd, Shackleford, Barnett & Dixon

2:05 pm – 2:10 pm                      Take 5 Presentation, SCHOTT  
“Glass Ceramics and Why They Are Ideal for Fire-Rated Applications”

2:15 pm – 2:45 pm                      Killer Contract Clauses and Other Legal Pitfalls:  
Q&A Between a Glazier and Construction Lawyer

This engaging Q&A focuses on critical contract clauses and legal pitfalls for glazing contractors, covering the importance of professional liability implications (especially with subcontractors) and competitive challenges like out-of-state contractors and supply chain bypassing. Additionally, hear updates on the state of immigration enforcement and how it might affect industry companies.



Chip Bachara  
Managing Partner  
Bachara Construction  
Law Group



Brock West  
President and Chairman  
Glass Systems Inc.

2:45 pm – 3:15 pm                      Networking Dessert Break | Tabletop Displays Open

3:20 pm – 3:25 pm                      Take 5 Presentation, Q-railing North America  
“More Than Just a Product. The Value Beyond the View”



**WiFi Network:** Horseshoe Meeting  
**Password:** ConnectwithViracon



**Social Hashtag:**

#BEC2025



3:30 pm – 4:00 pm                      New Codes & Standards That Impact Your Glazing Business

The National Glass Association’s code and advocacy expert duo Tom Culp and Urmilla Sowell return to the BEC Conference stage to deliver a concise, high-impact update on the latest codes, standards, legislation and regulations shaping the glass and glazing industry. Stay informed and protect your company.



Urmilla Sowell  
Vice President Advocacy &  
Technical Services  
National Glass Association



Tom Culp  
Owner, Birch Point Consulting and  
NGA Energy Codes Consultant

4:00 pm – 4:05 pm                      NGA Foundation Update

4:10 pm – 4:20 pm                      From Sketch to Reality: Modifying Solutions to Bring  
Project Visions to Life



John McGill  
General Manager, Project Center  
YKK AP

4:25 pm – 4:30 pm                      Take 5 Presentation, Vitro Architectural Glass  
“A More Powerful Outboard (Lite): Low-e and  
First-Surface Bird Etch”

4:30 pm – 5:00 pm                      Near- and Long-Term Economic Trends That Will Impact  
Your Market Success

Now more than ever, it’s imperative to distill and understand the relevant factors that will be impacting the future success of your companies. Uncover the key economic trends, tariffs and more that are driving our industry to prepare your business for the next challenge.



Jay Bowman  
Partner  
FMI Corp.

5:00 pm – 6:00 pm                      Networking Reception | Tabletop Displays Open

**Tuesday, March 4**

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7:30 am – 1:00 pm                      Registration Desk Open

8:30 am – 9:15 am                      Networking Breakfast | Tabletop Displays Open

9:20 am – 9:30 am                      Welcome Back Greetings

9:35 am – 9:40 am                      Take 5 Presentation, Trulite Glass & Aluminum Solutions  
“Loading... the Latest Patent-Pending Security Door  
Coming Soon”

9:45 am – 10:20 am                      What Lean Construction Means for Your Glazing Firm  
The what, why and how of lean construction. Learn how strategies can be implemented to benefit your project, your team and your position in the competitive landscape.



David MacNeel  
Principal  
On Point Lean Consulting

10:25 am – 10:30 am                      Take 5 Presentation, Glass Coatings & Concepts  
“Enameled Glass Strength”

10:30 am – 11:00 am                      Networking Break

11:00 am – 11:30 am                      Glass Cast Live at the BEC Conference  
For the first time, Glass Magazine and the NGA will bring its popular Glass Cast podcast to the BEC Conference stage. Hear an open conversation among glazing company executives as they talk about leadership transitions, technology, finding and keeping great people, and more.



Priscilla Koeckeritz  
President  
Brin Glass



Alyssa Wolf  
Vice President  
Assured Glass Services



Host  
Katy Devlin

11:35 am – 11:40 am                      Take 5 Presentation, Kuraray America Inc.  
“Experience Advanced Interlayer Solutions Like Never Before”

11:45 am – 12:30 pm                      The Other 85%—What You’re Not Getting Out of Bluebeam  
Most users are self-taught on their Bluebeam software and are unaware of the incredible tools at their fingertips—in fact, they may only use 15% of the software’s full capabilities. In this engaging and practical session, learn how to unlock the other 85%. You’ll gain time-saving tips and tricks to help you elevate your workflows and uncover features you didn’t know existed.



Troy DeGroot  
Director of Bluebeam  
Professional Services  
UChapter2

12:30 pm    Event Wrap-Up

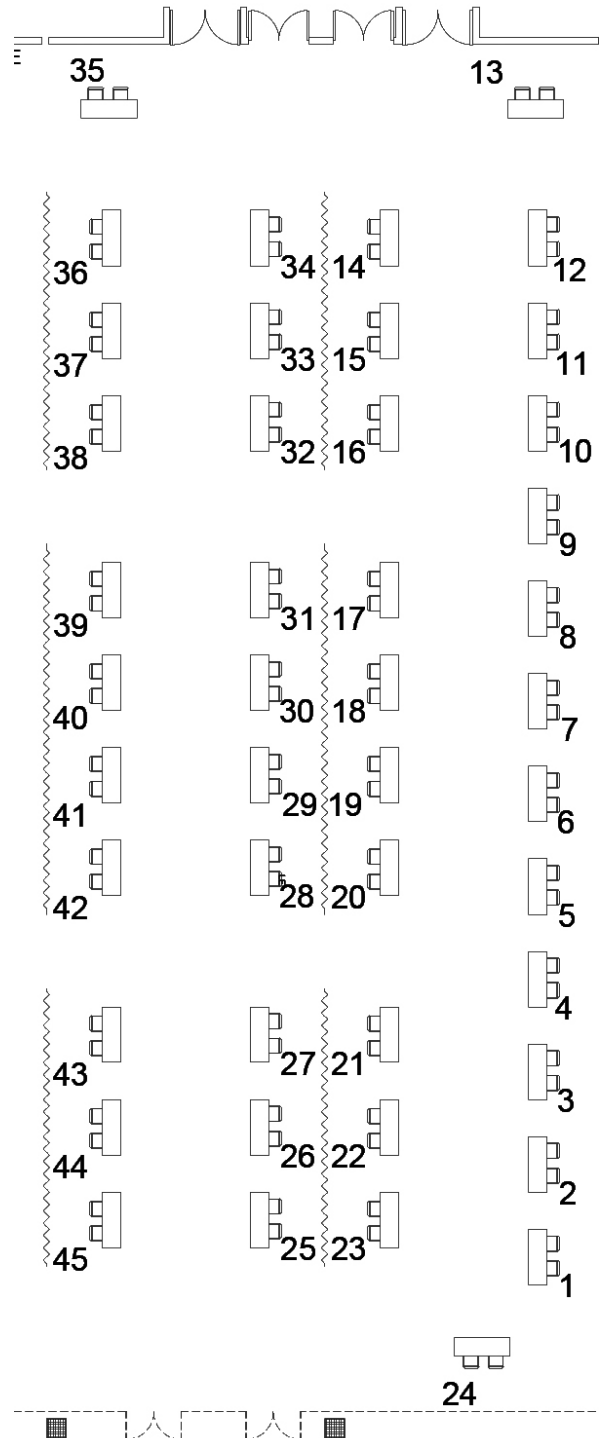
# Tabletop Displays

Location: Gold section

Monday, March 3 | 11:00–11:30 am • 12:15–1:00 pm • 2:45–3:15 pm • 5:00–6:00 pm

Tuesday, March 4 | 8:30–9:15 am

Technoform Glass Insulation	1
CRL	2
Isoclima Specialty Glass/Global Security Glazing	3
Vaclift Solutions dba Ergo Robotic Solutions, Inc.	4
sedak Inc.	5
ASSA ABLOY	6
Eastman Chemical Co.	7
Kawneer	8
Walker Glass Co., Ltd.	9
Mapes Architectural Panels	10
North American Contractor Certification (NACC)	11
arcon glass North America Inc.	12
SPH Global	13
TRUE Contractor Software	14
Curtain Wall Design Consulting, Inc.	15
SAFTIFirst	16
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Diamon-Fusion International (DFI)	23
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GGI – General Glass International	26
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United States Bullet Proofing & Quikserv	30
Blue Star Architectural Glass	31
Azon USA	32
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ES (Energia Solar) / ESWindows	34
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Trust Seal Corp.	40
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FHC   Frameless Hardware Co.	42
Salem Fabrication Technologies Group Inc.	43
Q-railing	44
YKK AP	45







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# Association Leadership

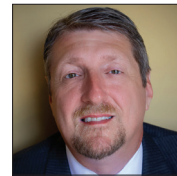
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Montana Sash & Door



*Chair-Elect*  
Tim Kelley  
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*Treasurer*  
Jim Stathopoulos  
Ajay Glass Co.



*Immediate Past Chair*  
Ron Crowl  
FeneTech, a Cynclly  
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Taylor Anderson  
Anderson Aluminum  
Corp.



Joey Aragon  
Aragon Construction  
Inc.



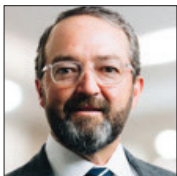
Vipul Bhagat  
Skyline Design



Tara Brummet  
Vitrum Industries



Silas Koonse  
Koonse Glass Co.



Courtney Little  
Ace Glass



Jodi Martinez  
AllStar Glass Co.



Mark Seeton  
Vitro Architectural  
Glass



Syndi Sim  
Q-railing



Nicole Harris  
President & CEO  
National Glass Association

## Thank You to the 2025 BEC Conference Planning Task Group Members

Joey Aragon  
Aragon Construction

Brock West  
Glass Systems

Kip Larison  
Pioneer Cladding & Glazing

Cameron Scripture  
Viracon

Alyssa Wolf  
Assured Glass

Henry Taylor  
Kawneer

Max Perilstein  
Sole Source Consultants

Matt Kamper  
Woodbridge Glass

## Advocacy Committee

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*Chair*  
Paul Bush  
Vitro Architectural Glass



*Chair, Sustainability Sub-Committee*  
Kayla Natividad  
Pilkington North America

## Fabricating Committee

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*Chair*  
Aaron Thompson  
Viracon



*Vice Chair*  
Bobby Chestnut  
Walker Glass

## Fabricating Committee Technical Liaisons

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*Decorative Technical Liaison*  
Michael Saroka  
Goldray Glass



*Laminating Technical Liaison*  
Julia Schimmelpenningh  
Eastman Chemical Co.



*Insulating Technical Liaison*  
Robert Carlson  
Tristar Glass



*Protective Glazing Technical Liaison*  
Vaughn Schauss  
Kuraray America

## Forming Committee

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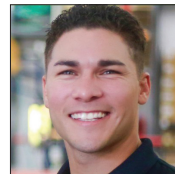
*Chair*  
Steve Marino  
Vitro Architectural Glass



*Vice Chair*  
Jon Griggs  
Guardian Glass

## Installing Committee

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*Chair*  
Joey Aragon  
Aragon Construction

## NGA Staff Onsite

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Gwynn Breckenridge  
Associate Director,  
Trade Show Logistics



Jenni Chase  
VP, Workforce  
Development



Tom Culp  
NGA Codes Consultant  
Owner, Birch Point  
Consulting



Melanie Dettmer  
Industry Engagement  
Manager



Katy Devlin  
VP, Content &  
Programming



Cameron Francis  
Media Sales and  
Sponsorships Manager



Molly Grenn  
VP, Events Logistics



Amy Hadfield  
Director, Apprenticeship  
and Outreach



Nicole Harris  
President & CEO



Casey Horres  
Data Analytics &  
Registration Specialist



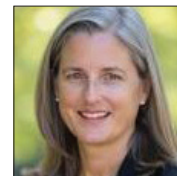
Dawn Johnston  
Sr Mgr, Administration  
& Board of Directors



Tara Lukasik  
Associate Dir, Content &  
Programming



Max Perilstein  
NGA Consultant  
Owner, Sole Source  
Consultants



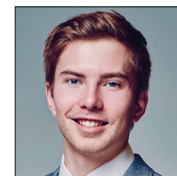
Holly Robiinson  
Senior Sales  
Consultant



Wendy Rochelle  
Events Operations  
Manager



Georgia Scalfano  
Technical Services  
Sustainability  
Senior Manager



Tristan Scoffield  
Sales Consultant



Urmilla Sowell  
VP, Advocacy &  
Technical Services



Rachel Vitello  
Associate Editor/  
Content Manager



Karen Wegert  
Director, Technical  
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