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DALLAS
HERE**

**Industry Trends Roundtable
High-Performance Glass and Facades**

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THE GLASS, WINDOW & DOOR EXPO

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Challenges and Opportunities in a Carbon-Constrained World

Stephen Selkowitz

Stephen Selkowitz Consultants

Retired: Group Leader, Windows and Envelope Materials

Lawrence Berkeley National Laboratory

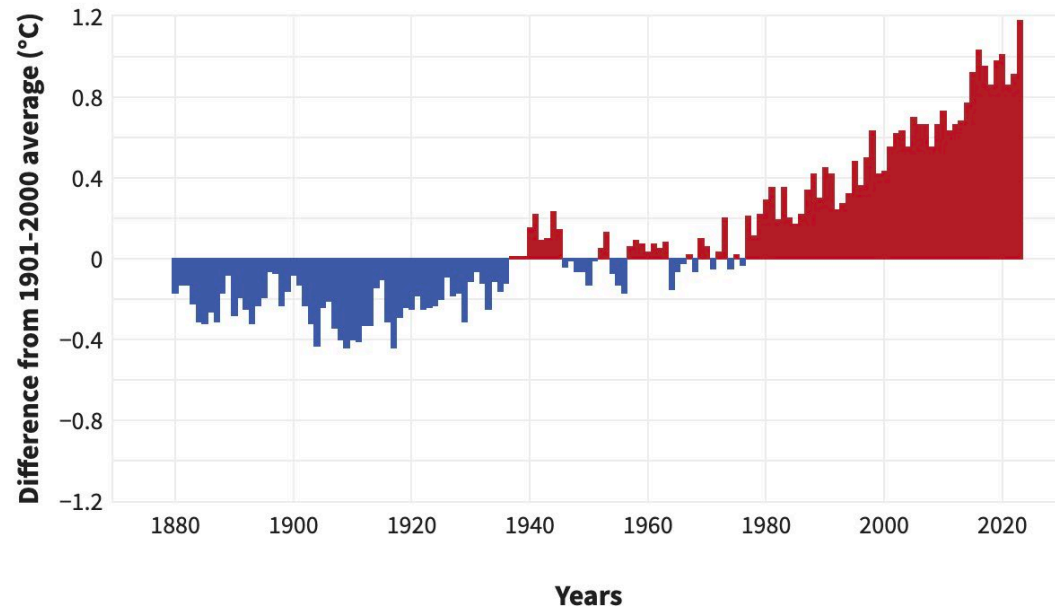
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“May You Live in Interesting (HOT) Times...”

- Steady Increase in global temperature
- **Phoenix: 100+ days of > 100F Temp.**

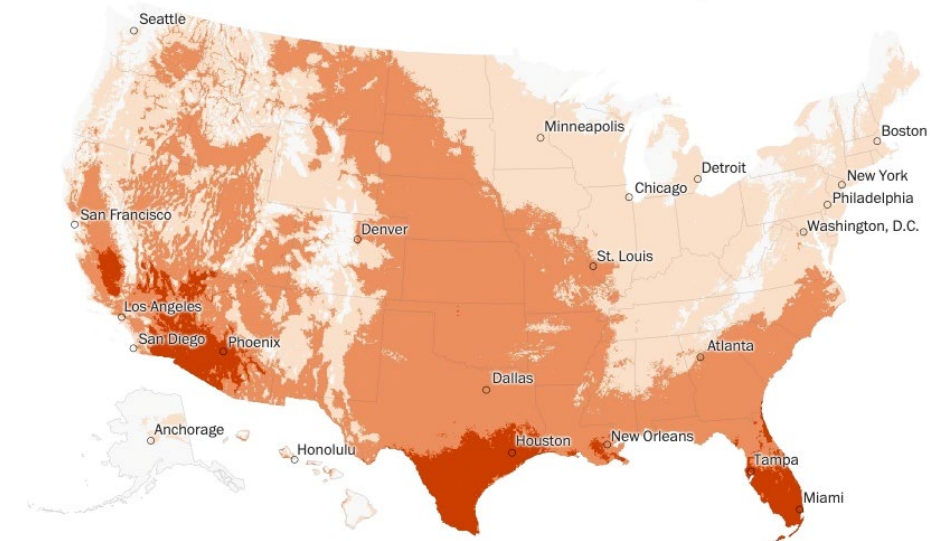
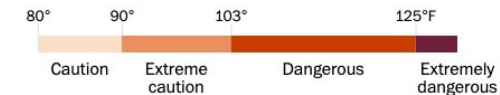
- Local Impacts: Heat Impact
- Dramatic rise in death toll;
- New cooling centers

GLOBAL AVERAGE SURFACE TEMPERATURE



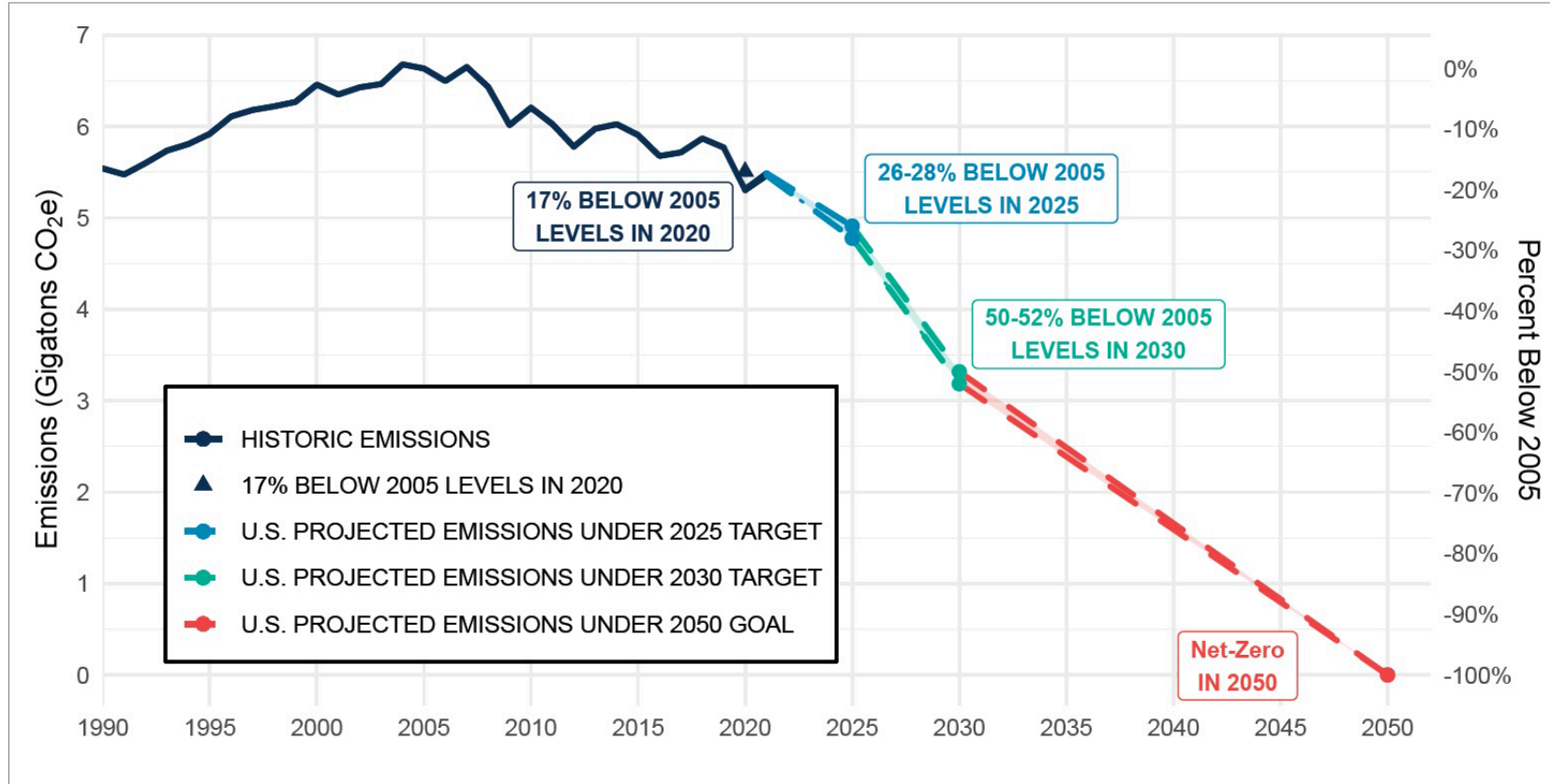
Heat index forecast for today

Heat index is a measure of how hot it feels outside. It includes air temperature and humidity.



Source: National Weather Service

Context for Changing Building “Energy/Carbon” Policy: The Long Term U.S. Strategy to Net Zero



Source: US Dept of State, 2021

NGA Message: “Glass Can (help) Save the World”

- **Which Glass Solutions?**
 - Glass only??.... → Integrated Façade Solutions
 - Building context
- **Step 1: Act Quickly - Speed**
 - GHG and Climate Change – the clock is ticking...
- **Step 2: Maximize impact → Innovation**
 - Increase impact per building... max potential
- **Step 3: In Order to Have Impact → Deploy at Scale**
 - Manufacturing infrastructure?
 - “Affordable” to Owners
 - Low Cost, with system tradeoffs
 - Higher cost but with offsets, e.g. incentives, tax credits...
 - Other financial impacts – Non Energy Benefits. NEBs

What's *Driving* High-Performance Buildings Today?

Energy efficient
Demand responsive
GHG/ Sustainable
Resiliency
Decarbonize
Circularity



Reduce Carbon/Energy Use?

Add Market Value?



Economics/Cost

Comfort

IAQ

Natural daylight

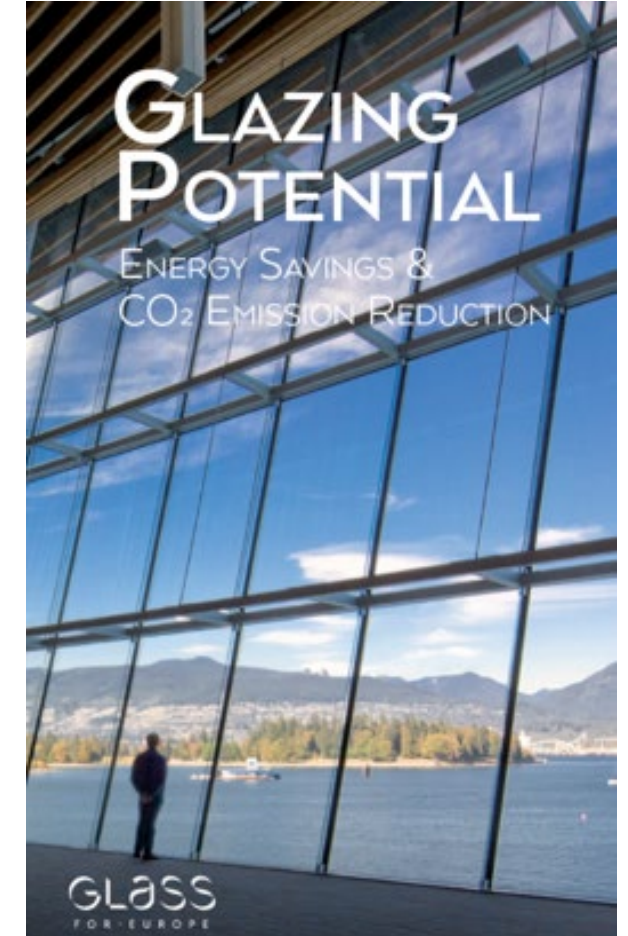
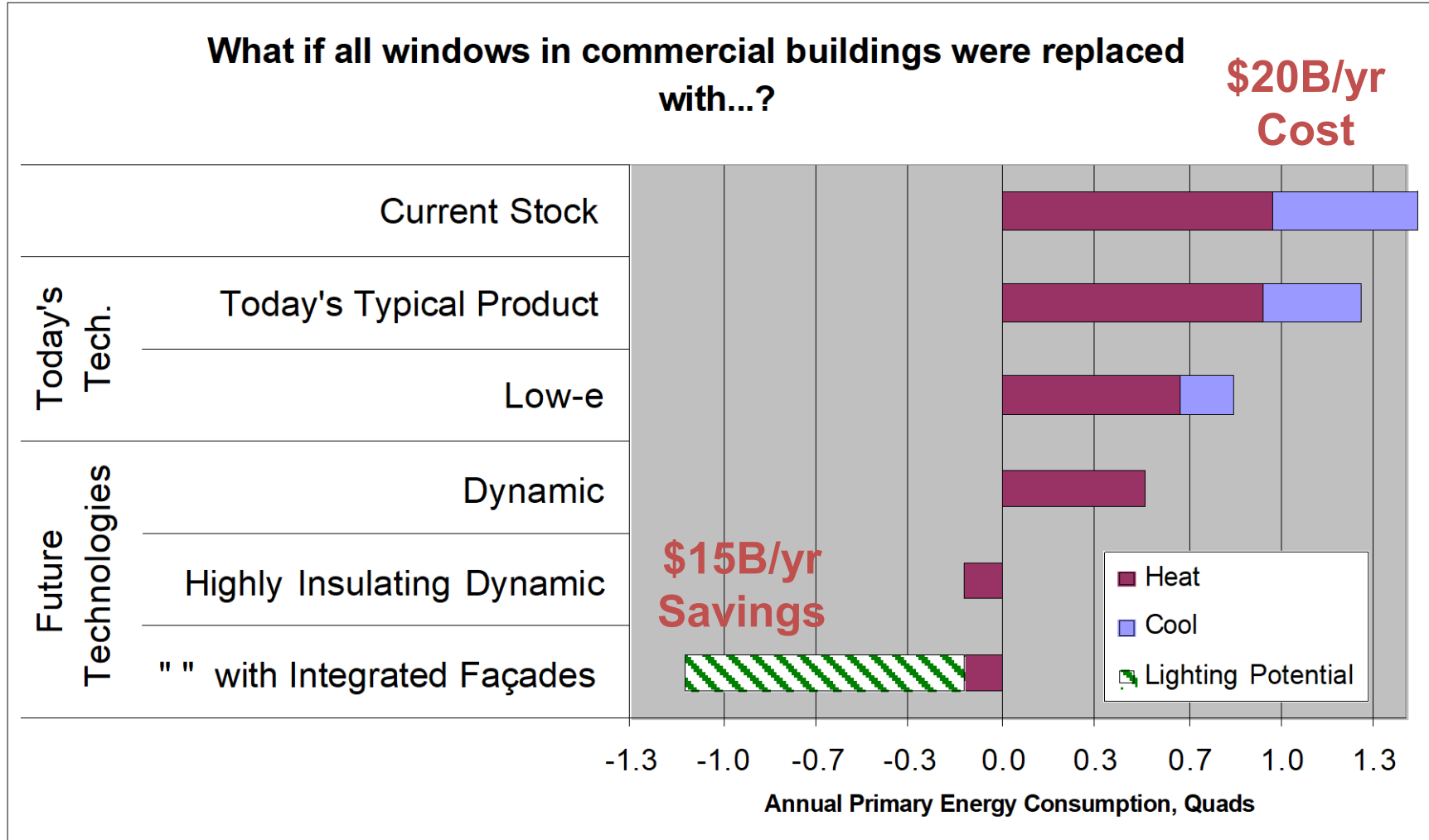
Outdoor views

Health + well-being

Productivity

U.S. Commercial Building Window Energy Use

Converting a \$20B/yr cost to a \$15B/yr Net Surplus



EU Glazing Energy Study

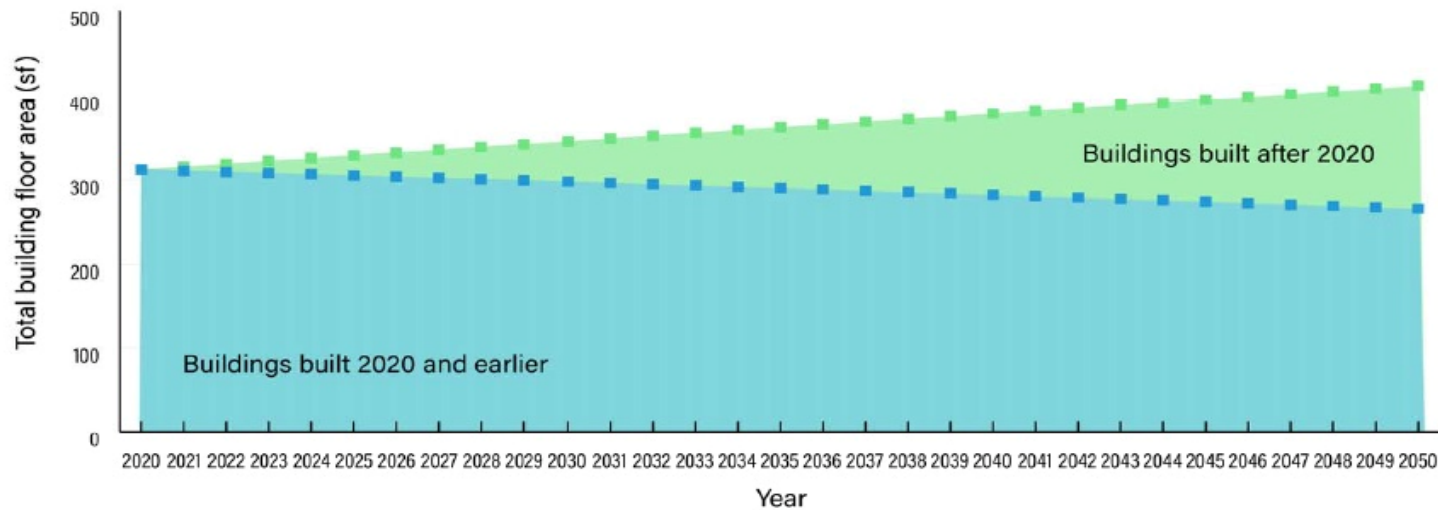
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Existing Building Performance Drives Energy/Carbon Impacts:

Must Address Existing Building Stock to Reach Goals

New and Existing Buildings as Share of Building Floor Area (Residential + Commercial)



To Reach 2050 Carbon “Aggressive Goals” in Brattle/LBNL Study:

Commercial:

1.5 Billion sq ft glass/yr. → 43 B sq ft by 2050

Residential:

4M homes/yr. → 1.2 B sq ft/yr 30 B sq ft by 2050

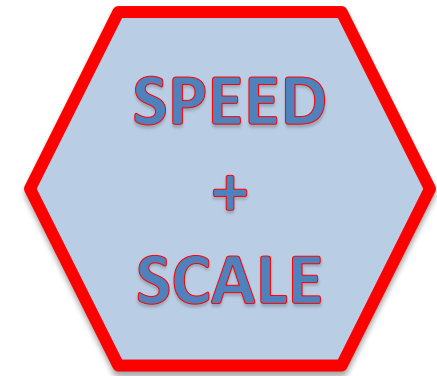
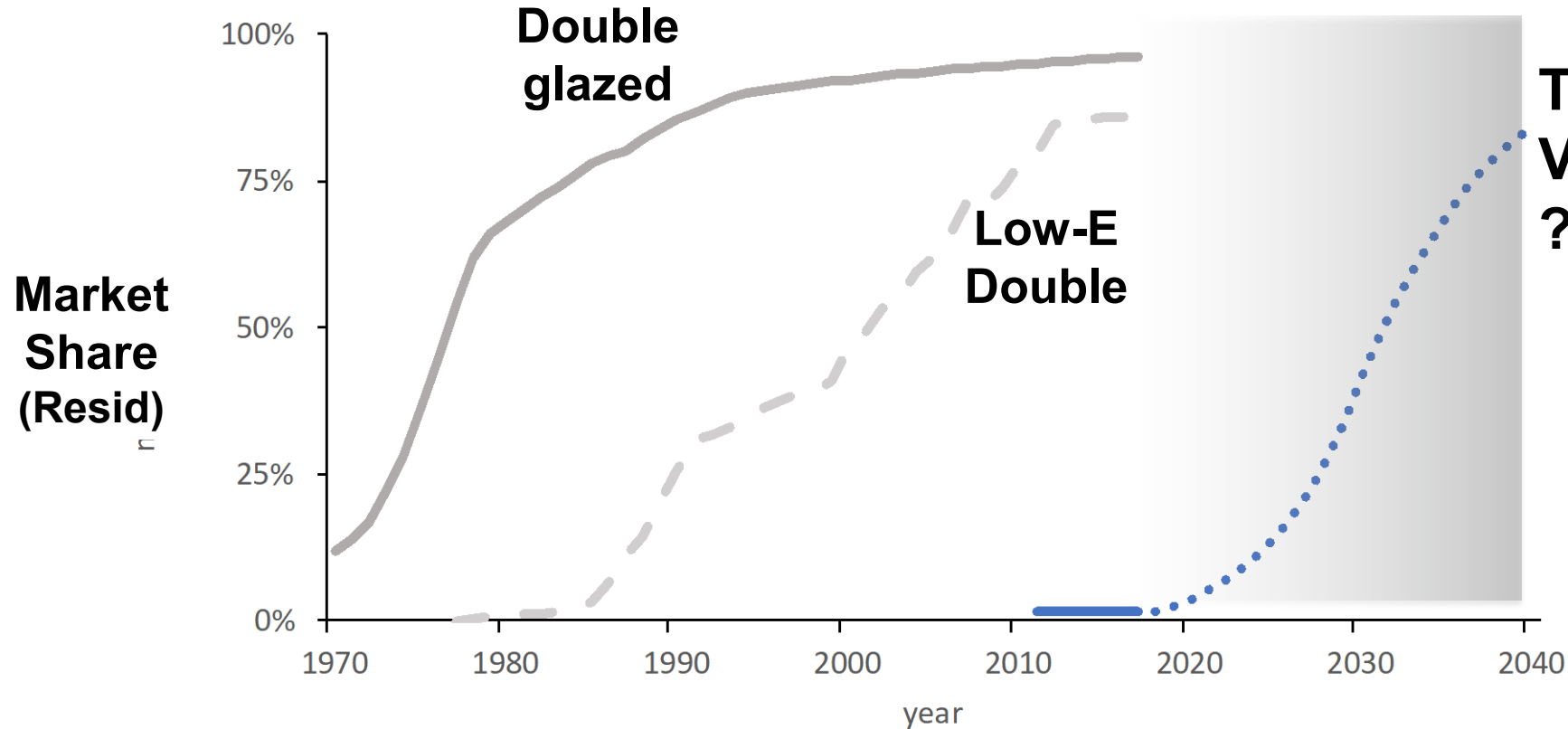
2020

Source: ACEEE calculations based on data in EIA AEO 2020.

2050

(x 2 or 3 VIG, Triple,...)

Can we Repeat the Market Adoption Success of double low-e → Triple or VIG, but Faster



50% by 2050

Innovation push
tech development

Market Pull
Utilities
Energy Star

Codes and standards

Technical Vision for Glass/Façade Energy Impacts

Net Loss -> Neutral/"Net Zero" -> "Net Positive"

"Double glazing – Triple Low-E Glazing – VIG – Double Envelope Façade"

Dynamic Façade, Smart Glass, PV

Energy → grid impact, peak demand, carbon

Business Vision for "Net Zero" Glass/Façade

New Business Opportunities: Retrofit

More Value Added Product Sales

Design Freedom → WWR → Building Codes

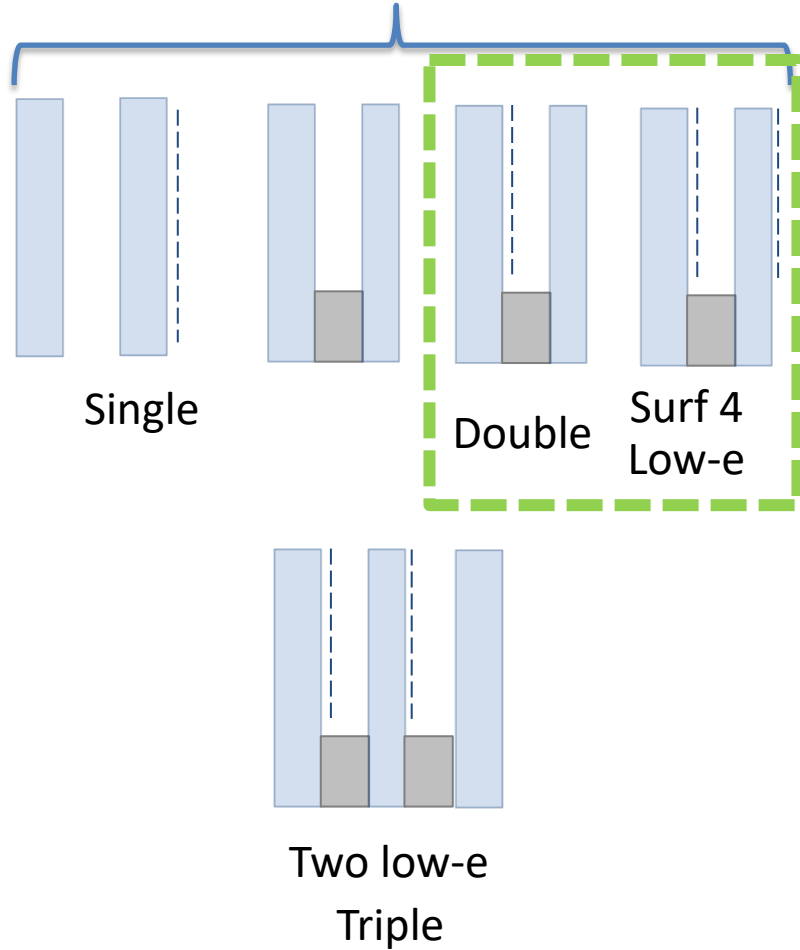
Occupant Benefits: View, Comfort, Health

Increased Real Estate Market Value

Technology: Highly Insulating Glazing Options

$U \sim 0.25$ Btu/hr-ft²-F

90% Market Today

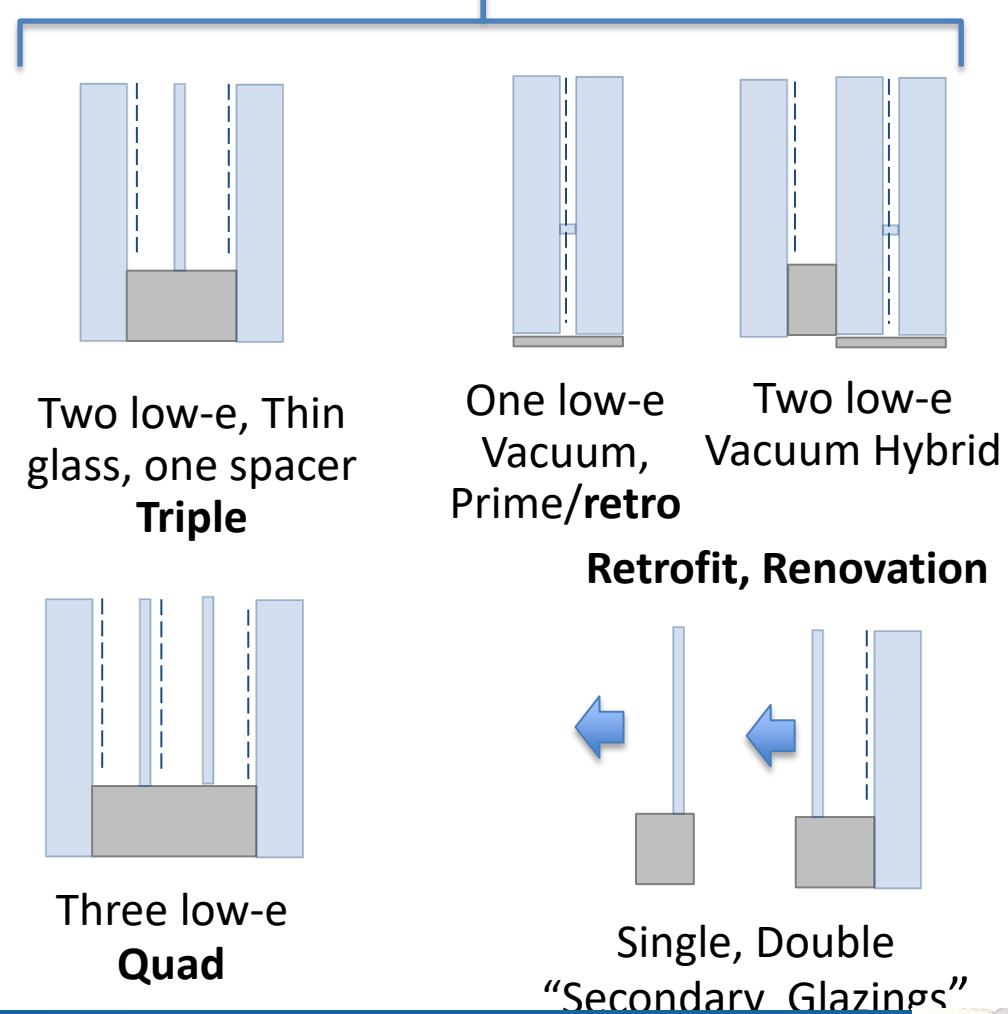


$U \sim /< 0.1$ Btu/hr-ft²-F

Thin Glass

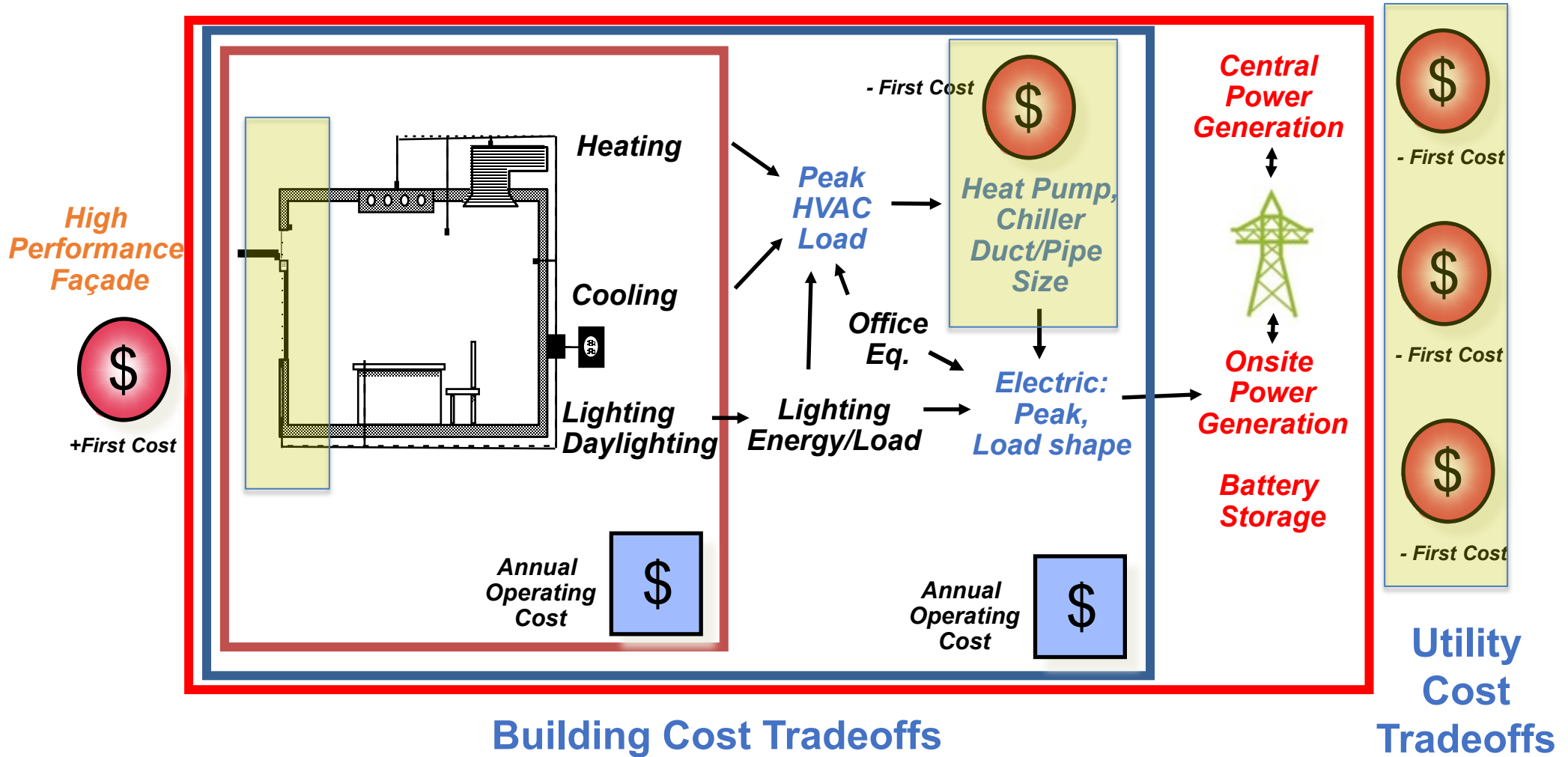
Emerging

VIG



Glass/Façade vs. Total Building Systems Costs

Improved Façade → Lower HVAC System Cost → Lower Grid Cost



Cost Tradeoff: Glazing vs Perimeter Heating

Triple Glazing Value Proposition:

Decrease perimeter **HVAC cost**
(pays for the glass cost?)

Reduce overall building **cost**
Condensation resistance

Comfort

Resilience

Peak heating and cooling

Stable load



	Cost/ft2 Window
Upgrade Double to Triple Pane	\$5.47
Add Perimeter Heat to Double	\$53.20

*image credit and cost data: Chris Mackey at Payette Architects

How Do We Build Owner Confidence to Invest in these Systems Integration Challenges?

Validated Simulation/Modeling Tools

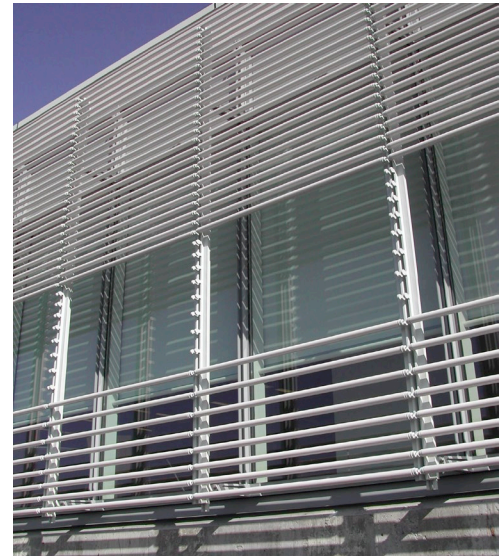
WINDOW, THERM, EnergyPlus

“De-risk” design, cost, operations

Mockups: Beyond air/water/structural

Demonstration Projects: DOE, GSA,...

“Field test” in new and existing, occupied buildings



Barriers to Better Facades



Source: Prieto JFDEv5#1

Most Expensive Building Element?

People!

Energy: \$4/sf

Productivity: \$400/sf

Energy Use, Carbon

VS

Occupant performance, salary, comfort, health, satisfaction, ...

Transforming Markets for Advanced Glazings/Facades

Engage and Advocate for Better Glazing, Better Windows

- Identify and promote Best Practice
 - Commercial Secondary Windows (CSW) are a key program element



<https://www.PAWS.energy>

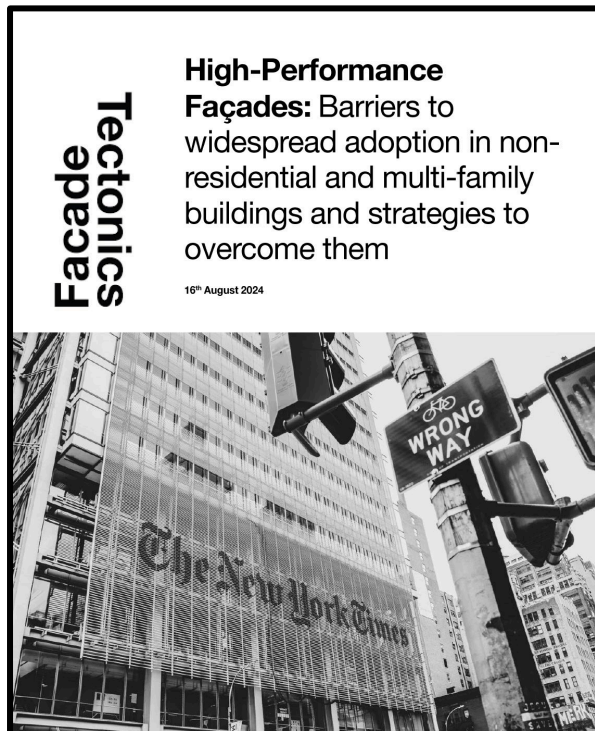
“Accelerating the Adoption of High Performance Fenestration/Façade Solutions in Commercial Buildings”

Assess Barriers to Adoption

- Building type, Climate, Ownership models...

Recommendations to DOE: new concepts, best practice for market facing initiatives, R&D needs, decision-support tools, public policy,... immediate and longer term action

<https://www.facadetectonics.org/>



How Can the Glass/Facade Industry Deliver Innovative Solutions for New and Existing Buildings, Rapidly, At Scale?

Define Market Advantages; Minimize Added Cost or Risk

Glass/Façade Technology, Building Integration, Smarter Design offers:

- **Manufacturers** → **New Business Opportunities**
- **Architects** → **Design freedom and flexibility**
- **Occupants** → **Better comfort, view, acoustics...**
- **Owners** → **Higher Value Properties**
- **Society** → **Reduce carbon emissions**

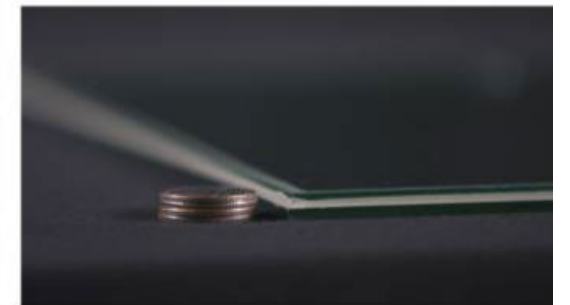
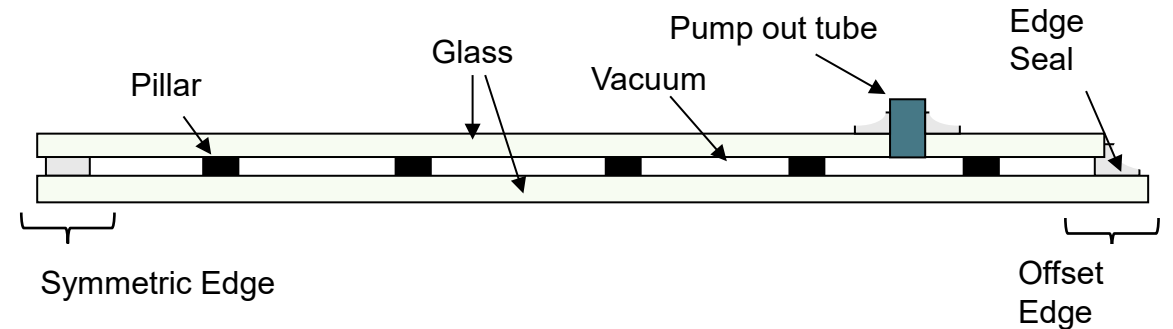
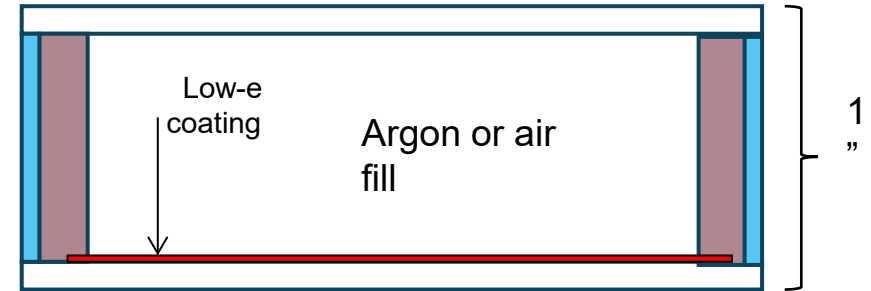
Vacuum Insulating Glass (VIG)

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VIG Profile

Typical Design

- Glass separated by a 0.2mm gap
- Partial vacuum between two pieces of glass
- Micro-spacer array separates the two pieces of glass
- Evacuation tube
- Hermetic seal along perimeter



Key Benefits

- dIGU/tIGU performance
 - Occupant comfort
 - Carbon payback
- Thin profile
 - Fits in existing monolithic sash
 - Lightweight
- Improved acoustic performance
 - dGU STC
- Options
 - VIG (AN-FT), Laminated VIG, Hybrid VIG
- Commercially available for ~25 years

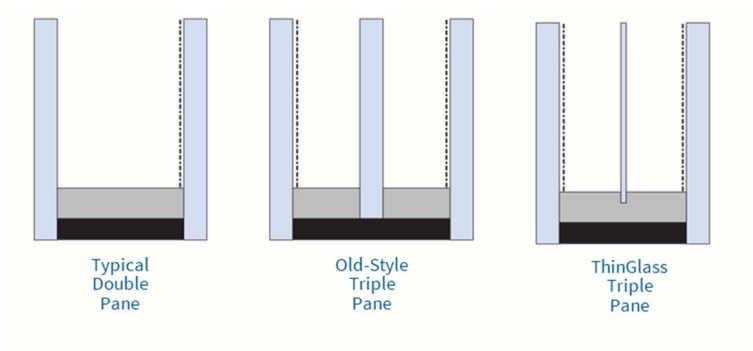


Thin Triple/Quad IGU's & Lightweight Secondary Glazing

Technology Profile

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Thin Triple/Quad IGU's



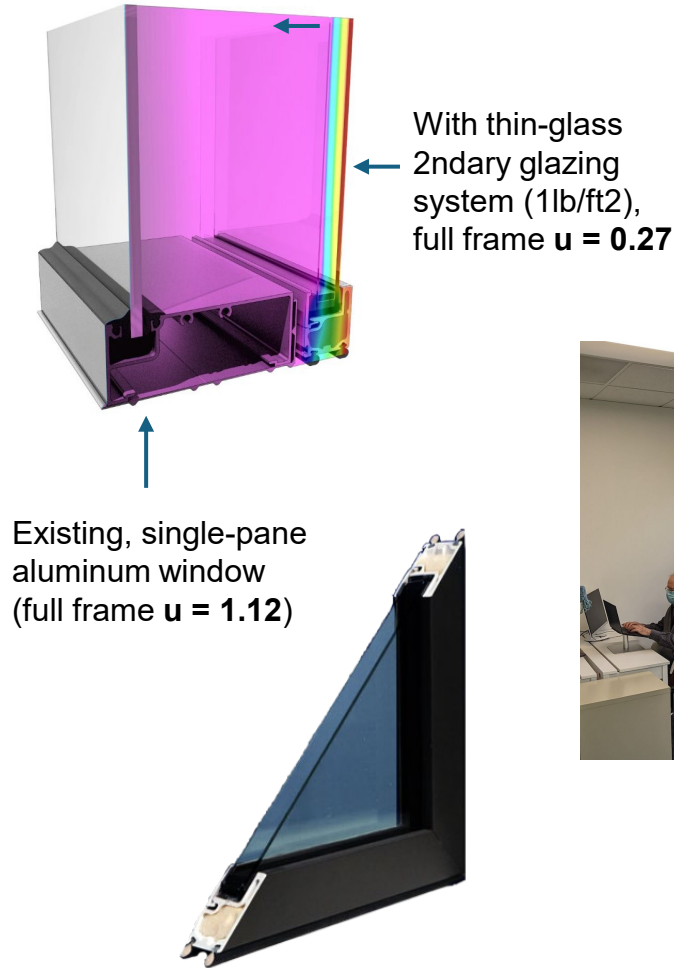
What Are Thin Glass IGU's?

- IGU with one (triple) or two (quad) non-structural thin glass center lites (0.5-1.3mm)
- Weight/thickness of dual pane with thermal properties of triple/quad pane (up to R-15 COG)
- Fully customizable to meet OA, coating, tempering, lamination, bird glass, etc. needs up to 60 sq ft.

Why Do They Matter?

- Compatible w/ most existing North American window designs and glazing standards
- Achieve Energy Star 7.0 and stretch code standards with **no design changes** in most windows
- Enable R8-10+ full frame in higher performing windows
- **Available at scale today** with automated production, 2MM+ square feet in the field

Lightweight Secondary Glazing



What Is Lightweight Secondary Glazing?

- Thin glass unit (single pane or IGU) in thin, insulated frame
- Interior installation inside or proud (preferred) to existing frame
- Typical installation = 5-10 minutes
- Improves comfort, sound attenuation, thermal performance, glare. Invisible in most installs (no impact to sight lines).

Why Does It Matter?

- Changes the math on window projects (<5-year payback)
 - 50% of the material cost vs. window replacement
 - 10-20% of the installation cost vs. window replacement
 - Greatly reduced installation risk/burden (tenants, penetrations)
- 80% of 2050's buildings already exist. Acute need!
 - Addresses greatest "energy hog" buildings + preserves historical gems with comfort/aesthetic issues
 - Light weight (1-3lbs/ft) facilitates fast, versatile installs; reduces structural engineering constraints

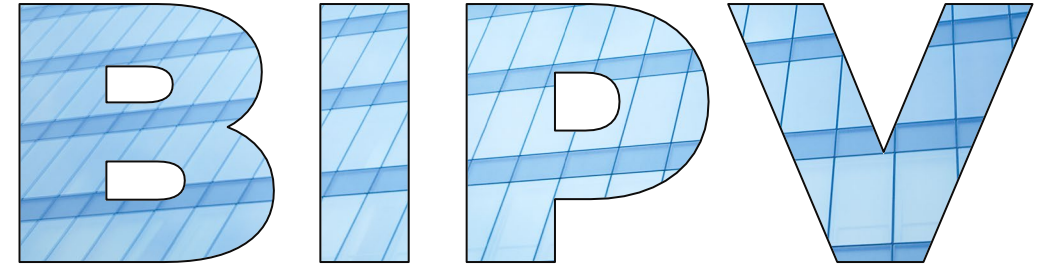
UNDERSTANDING EMERGING

Building Integrated PhotoVoltaics (BIPV)



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- Conventional PV modules directly attached to the building using additional mounting structure
- No direct effect on the building structure and function

- Specialized PV modules integrated into the building structure
- Integral component of the building providing both electricity generation and building functionality

Tech Integrators vs. Developers

- Integrators use existing solar technology (Si Wafer, CdTe, Amorphous Si, CIGS)
 - They control the form factor
 - Manage the certifications and integration systems for connecting into the building
 - No ability to develop the underlying solar technology
 - Limited applications
- Developers control the technology and manufacturing
 - Organic PV (OPV)
 - Small molecule
 - Polymer
 - Solution Processed
 - Vapor Deposition
 - Tunable, transparent, scalable, channel friendly
 - Wide range of applications

MARKET DRIVERS

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CHALLENGES to MAIN STREAM ADOPTION

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PLAYBOOK >
What's Next?

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Questions or Comments?



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Share Your Thoughts!



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